

APEX FEDERAL CONTRACTING, LLC



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CAPABILITY STATEMENT

COMPANY OVERVIEW

Apex Federal Contracting, LLC helps small businesses confidently pursue and manage federal contracts by turning complex acquisition requirements into clear, actionable strategies. With 22+ years of federal service, including over a decade as a Warranted Contracting Officer with an unlimited warrant. We guide clients through the entire lifecycle of government contracting, from RFI to closeout... and every challenge between.

CORE CAPABILITIES

We specialize in solving the most critical challenges small businesses face in federal contracting:

- **Winning Contracts Through Competitive, Compliant Proposals** – From sources sought to solicitations, we help ensure your bids, proposals, and quotes meet all compliance standards and stand out in evaluation.
- **Avoiding Costly Mistakes in Contract Management** – We support REAs, claims, change requests, CPARS strategy, and more. A proactive approach here prevents costly missteps later.
- **Navigating Bid Protests with Confidence** – Whether you're contemplating filing or defending against a protest, we guide you through the process to mitigate risks and protect your interests.
- **Demystifying Government Cost & Pricing Rules** – We can help you break barriers in cost and/or price evaluations, ensuring you are audit-ready and pricing smartly.
- **Translating Regulations into Actionable Knowledge** – We help your teams understand and apply the FAR, DFARS, and agency supplements, including reform initiatives. Whether you're facing a specific compliance challenge or want to sharpen internal capabilities, we design and deliver tailored training to meet your unique needs.

WHY CHOOSE US?

- **22+ Years of Federal Experience:** We use that insight to help you navigate GovCon faster and smarter.
- **Contracting Officer Knowledge:** We know how COs think, what they flag, and how to avoid disqualifiers.
- **Cross-Agency Expertise:** Our background spans Air Force, HHS, Army, and DOI for broad insight.
- **Clarity Over Complexity:** We translate compliance into actionable steps, so you move confidently, not cautiously.

PAST PERFORMANCE

- U.S. Air Force (Contracting Officer)
- Department of Health & Human Services (Contracting Officer)
- Army & DOI (Acquisition/Contracting Support as a Contractor Employee)

COMPANY INFORMATION

- Legal Business Name:
Apex Federal Contracting, LLC
- UEI/CAGE: D5YXQ7NK2ZY1/11DV0
- NAICS Codes:
541611, 541612, 541618, 561110, 61143

Your trusted guide in Federal Contracting!